



Dunsirn  
Partners

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## Brian Dunsirn and Dunsirn Partners, LLC

in conjunction with

### PFINGSTEN

**Are seeking to acquire  
providers of specialty  
products and value-added  
services in the  
packaging industry:**

- Flexible packaging, laminates and films
- Paper packaging products
- Pressure sensitive materials and labels
- Value-added converters

EBITDA \$3–15 million

### About Brian Dunsirn



**Brian Dunsirn** is an experienced operator and successful investor in the packaging industry. He was Founder and CEO of Dunsirn Industries, a Wisconsin-based manufacturer of specialty packaging products, which he grew to \$70 million in revenues and sold to Avery

Dennison Corporation. Over the past decade, Brian has acquired Dura-Fibre (provider of laminated, printed and die-cut paperboard), Nekoosa Coated Products (provider of digital printing substrates), and founded aMark (marketing services) and Operation Systems (manufacturing software).

### About Pfingsten

**Pfingsten** is an operationally-driven private equity firm formed in 1989 and focused on companies in the manufacturing, distribution and business service sectors. From their headquarters in Chicago and representative offices in ChangAn, China, and New Delhi, India, Pfingsten builds better businesses through operational improvements, professional management practices, global capabilities, and profitable business growth rather than financial engineering. Learn more at [www.pfingsten.com](http://www.pfingsten.com).

**Dunsirn Partners LLC** specializes in achieving long-term growth and profit potential for mid-size manufacturing, distribution and packaging companies. By combining capital, productivity tools and management resources, Dunsirn Partners takes a broad-spectrum approach to business building.

#### CONTACT

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